

MINUTES: COMPULSORY BRIEFING SESSION FOR TRAVEL MANAGEMENT SERVICES AT PSIRA HEAD OFFICE HELD ON 08 NOVEMBER 2017 AT 11h00 MAIN BOARDROOM, BLOCK B ECO GLADES 2, PRIVATE SECURITY INDUSTRY REGULATORY AUTHORITY (PSIRA)

NO	ITEMS	DISCUSSIONS
1.	Opening & welcoming	Ms. Lesego Mashiane (SCM: Manager) opened the meeting and welcomed all bidders. Allowed all bidders and PSiRA team to introduce themselves.
		It was mentioned for bidders to note that it's a compulsory briefing session, therefore all should ensure that their details are recorded on the circulated attendance register.
		Bidders were informed that due to taxi driver's protest happening today, bidders arriving late will be accommodated and be briefed.
		The SCM Manager handed over to the project leader: Mr Gresham Singh to present the Terms of Reference and Specification as follows:
		Desktop Evaluation Technical Scorecard.
		Compliance Checklist.
2.	Attendance	Ms. Lesego Mashiane – Manager: SCM
		Mr. Gresham Singh-Manager-Compliance
		Mr. Lukholo Nyondo- Contract Officer
		 Ms. Tsakani Maluleke - Bid Administration Officer: SCM
		 Ms. Andrea Adams –Davids –Legal Advisor: Legal Services



		Ms. Nomathemba Mendu - Team Leader -SCM
		 Ms. Nkhuliseni Tshilimandila – Bids Admin Assistant- SCM
3.	Presentation	Mr. Lukholo Nyondo continued to present the mandatory requirements while outlining and highlighting PSiRA's expectation from the winning Travel Management Company that includes Standard Bidding Documents and General Conditions of the Contract.
		He indicated that the evaluation criteria will include functionality where 65 + 5 will be a gate 1.
		Price and Preferential Points evaluation method is 80/20 as bid estimated value is below R50 Million.
		He indicated to the bidders that the tender is valid for 120 days after the closing date which is the 30 November 2017 at 11:00
		On page 25-26, the following documents were not listed under mandatory, however relevant forms were uploaded.
		 SBD 3.3 Pricing schedule.
		 Initialed General Conditions of the contract.
		 Initialed Terms of Reference.
		Bidders to note that none submission of CSD report does not result to immediate disqualification, however bidders are advised that they must be registered on CSD to enable them to do business with organ of state as per National Treasury Instruction.



4. Discussion and Ouestions

Below are questions raised by the Bidders and the answers provided.

Q1. With regard to subcontracting, is it based on National Treasury Regulation?

Ans: It was PSiRA's internal decision in relation to empowering black owned companies to be subcontracted. The subcontracting is only on shuttle services not the entire scope.

Q2. Will the main bidder not forfeit their B-BBEE points for subcontracting more than 25% of the contact?

Ans: The PPPFA regulation 2017 the state that B-BBEE points will not be allocated to a bidder that subcontracts more than 25% of the entire TMS scope to a company that have lower B-BBEE status level than theirs. B-BBEE Certificate for the service provider to be contracted must be submitted with the proposal.

Q3. Will pricing schedule be provided electronically in an editable format or are bidders required to complete it manually?

Ans: It will be provided electronically in an editable format, bidders are expected to populate information, print and attach spreadsheet to the SBD 3.3

Q4. Under financial implications, do you use bill back or lodge cards?

Ans: The TMC will be required to offer a 30-day bill back account and we don't use lodge cards.



Q5. Do you use manual booking?

Ans: we are using traditional booking procedures where we first request quotes via email, then issue a purchase order for confirmation and TMC will then have to issue a voucher. The pricing schedule provided allows for a bidder to provide the costing that will show a split between traditional and online booking.

Q6. Is there any minimum B-BBEE level for this tender?

No, the only B-BBEE level required is based on subcontracting of shuttle services to EMEs and SQEs.

Q7. Is the requirement for subcontracting based on the National Treasury B-BBEE requirements?

Ans: No, it was an internal decision to empower EMEs and SQEs and the requirement is only based on a portion of Shuttle services, meaning the estimated value for the contract does not necessary mean that its above R50 million.

Q8. How should bidders indicate cost for conferencing, as there are two (2) methods indicated in the spreadsheet for both, 1.1. volume and 1.2. percentage or only percentages as that is how its normally done?

Ans: The bidder's costing must be based on percentages as guided under 1.2 and therefore conferencing under 1.1 will be removed.



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		NB.
		- It was emphasised to bidders that they should also complete SBD3.3 as it's the mandatory requirement.
		- Corrections were made on page 26 of 36, 17.2. (i)Desktop Technical Evaluation-Bidders will be evaluated out of 90 points and bidders are required to achieve minimum threshold of 65 points not 650 - Page 27 of 36,17.3. Only bidders that have scored 70 points will be evaluated for price and BEE, not 75 points.
		- Page 30 of 36, Paragraph 19: Contract Price Adjustment, amendment was done to indicate that no price escalation or increases will be allowed or accepted. Bidders total cost for three (3) years will be fixed contrary to what was mentioned on the document.
		Page 10 of 36, submission of proposals, paragraph 12.3:
		- CD is not required, service providers are requested to provide USB and not CD's where possible additional to their proposals, service providers can provide their proposal in electronic format using a USB.
		- Submission of proposal must include 4 copies (1 original and 3 copies of the original)
		- All bidders must sign the attendance register as this will be used in gate 0: pre-qualification criteria (Page 25-26, paragraph 17.1). Bidders whose name does not appear on the attendance register will not be considered as this is a compulsory briefing session.
		- Proposal must be deposited into PSiRA bid box by 11:00 on 30 November 2017.
		The Chairperson adjourned the meeting at 12:27
5.	Closure	